

CONVERGENCE

accelerating clean energy solutions to the climate crisis

2016 annual report



Climate Solutions.



we can we must we will

our vision
a thriving, equitable Northwest,
powered by clean energy,
inspiring the transition to
sustainable prosperity across
the nation and beyond

our mission
accelerating clean energy
solutions to the climate crisis



creating convergence



I am pleased to present you with Climate Solutions' annual report for 2016.

By any measure, the past year was a deeply troubling and challenging one both in the region and the country.

Despite the challenges, we did make climate progress.

In Oregon, lawmakers passed a bill setting a 50 percent renewable portfolio standard by 2040 and ending the state's use of coal power, making it the first state in the nation to legislate such a ban. The new law will also encourage electric-vehicle charging and community solar projects.

We will demonstrate that it is possible for a large region to power its economy with clean energy... and that it can be done in a just and equitable way.

And across the region, our broader collective efforts to stop coal exports off the West Coast continued successfully. On May 9th the US Army Corps of Engineers ruled in favor of the Lummi Nation's treaty rights, effectively killing the proposed coal terminal at Cherry Point north of Bellingham, WA. While we still must stop other fossil fuel projects at the site, this was a significant win for the Lummi and the people of the Northwest.

We also spent the second half of 2016 engaging in deep discussions about our new strategic vision. Well before last year's election, Climate Solutions board and staff rolled up our sleeves to explore our needed direction. We asked ourselves, stakeholders and allies lots of questions, including: What is the

best path to stop global warming at its earliest point? What are the most important actions we can take in our region to boost effective climate solutions nationally and internationally? What steps should we take to keep building a diverse movement powerful enough to accelerate solutions at the speed and scale required?

We came to a clear conclusion that the best leadership opportunity in the region is to swiftly transition the Northwest electrical grid to 100% clean energy, faster than anywhere else in the nation, and to leverage our clean grid to electrify as many energy uses for the built environment, industry, and transportation that we can.

This will be the exciting guiding vision that will animate and align our work moving forward. If we are successful, we will demonstrate that it is possible for a large region to power its economy with clean energy, and that we can make transformative progress in rapidly transitioning away from oil by electrifying our cars, our buses, and other forms of transportation that we depend upon. And we will demonstrate that it can be done in a just and equitable way.

We aim to align communities and networks doing important work in this space so that we can consider together existing efforts already underway by business, government, nonprofit, and local community members; identify new opportunities and means to accelerate the transition; and turbocharge our collective work into a unified, powerful movement to bring the change we need to solve global warming.

Thank you so much for your support of our work in the past. We look forward to working with you in the coming years as we move forward with our exciting new strategic direction.

Gregg Small, *Executive Director*

climate leaders on Climate Solutions

I'm grateful for Climate Solutions' critical role in passing legislation in 2016 that removes coal from Oregon's electricity and doubles our renewable energy. These successful efforts have put our state on the path to having one of the cleanest power grids in the nation. As we move to a clean energy economy, Climate Solutions will be a vital partner to ensure a transition that prioritizes inclusion and equity.

— **Multnomah County Commissioner
Jessica Vega Pederson**



Climate Solutions gets it. They know that a clean energy future will benefit everyone. But to get there as quickly as possible, the transition must also work for everyone. It must be a just transition.

— **Steve Garey, Executive
Committee member,
Washington State
Blue-Green Alliance**



— **Washington State Representative
Joe Fitzgibbon**

Climate Solutions is an indispensable part of the work in the Legislature to move Washington to cleaner, more sustainable sources of energy. Their thinking on policy is creative and strategic, and they're some of the hardest working advocates in Olympia.



Thank you Climate Solutions for your efforts lifting up a shared vision for climate justice, in which people can benefit from healthy air, clean water and the opportunities to be gained from a thriving green economy—especially those from the most impacted communities.

— **Jill Mangaliman, Executive
Director, Got Green**



— **Rev. Kathleen Patton, Rector, St.
Stephen's Episcopal Church,
Longview, WA**

Climate Solutions has played a pivotal role in the Power Past Coal coalition. In Longview they have been right beside us in our fight against big coal. They have educated, organized, and encouraged us throughout this long struggle for our climate, and for the health of our community. I am grateful for such soulful and wise partners.



Climate Solutions champions bold policies and innovative market solutions to protect families, businesses, and our way of life from the threat of climate change. Thank you for creating clean energy strategies to keep Oregon healthy and prosperous!

— **Tom Kelly, President, Neil
Kelly Company, and Portland
Development Commission Chair**

Knowing how important it is to Oregonians to act on climate change, Climate Solutions came together with a wide range of stakeholders to put Oregon on the path towards the energy resource mix of the future. Their partnership keeps Oregon as a leader in clean energy programs, investing in energy efficiency, and recognizing the risk of climate change.

— Oregon Governor Kate Brown



As clean energy advocates, Climate Solutions sees clearly how we build a world powered 100% by clean, locally available renewables like solar. They have been a valued leader charting that path.

— Reeves Clippard, CEO and Co-Founder, A&R Solar



Future generations should have a birthright to breathe clean air and to harvest fish from rivers and the Salish Sea. Look at this garden the Creator made for us to respect, to honor. It's time to stop a pollution based economy. Climate Solutions has been a great ally in respecting and partnering with native leadership to stop coal exports. And they are helping all of us to envision the clean energy economy our children deserve.

— Jay Julius, Lummi Indian Business Council

I hope you can understand our legitimate and unavoidable impatience.

When a group of white ministers wrote to Rev. Martin Luther King asking him to slow down the integration talk that had landed him in Birmingham Jail, Rev. King responded with one of my absolute favorite lines. "I hope, sirs, that you can understand our legitimate and unavoidable impatience."

This is the way that I feel, and have felt, every single day since I have been doing [urban revitalization] work, almost 20 years.

Especially when we're thinking about low-status communities. I truly believe that if we had concentrated

burdensome environmental pollution in wealthier and whiter communities the same way we do in low-status ones, we would have had a clean and green economy a long time ago. But we didn't.

And now we have this amazing opportunity... when a bunch of people are all flipped out over our new president. Let's use our "legitimate and unavoidable impatience." Let's use that to show what we are really made of. Let's use it to show that we can push for more sustainable practices, more market-based solutions for pushing renewables; let's do more... What do we have to lose?

— Majora Carter, national leader at the nexus of climate and equity, speaking at Climate Solutions' 2016 Annual Dinner in Portland

program highlights

fossil fuels: stop making it worse

major wins to hold the line against new fossil fuel infrastructure in the Northwest

It's now no secret that the Northwest, including Oregon, Washington, and British Columbia, has become ground zero in the fight to prevent the fossil fuel industry from expanding infrastructure to transport coal and oil. In 2016, Climate Solutions continued partnering with a diverse set of players to resist these threats. We are cofounders of the **Power Past Coal** and **Stand Up to Oil** coalitions, which are working collectively to prevent the Northwest from becoming an international fossil fuel highway.

The world's biggest coal companies want to ship up to 100 million tons of coal each year to Asia through Northwest ports—spreading toxic coal dust in dozens of our rail communities, clogging our railroads and ports, risking our families' health, and polluting our air and water. In recent years, coal companies have sought to quickly obtain permits to build export terminals. Our Power Past Coal campaign has stopped them. We successfully blocked proposals through legal challenges, grassroots organizing, and effective communications.

In 2016, more than 27,000 people demonstrated solidarity with the Lummi Nation, asking the Army Corps of Engineers to deny a coal export permit at Cherry Point based on Lummi treaty rights. The denial of the permit in May 2016 was perhaps the biggest fossil fuel victory of the past half-decade in the country. The action not only stopped this coal export proposal, but also served as a powerful vindication of native rights. In June, our coalition submitted more than a quarter of a million comments opposing a coal export megaproject in Longview, WA, and helped turn out more than 1,000 people to attend public hearings on the proposal.

community members at Millennium coal export hearing, Longview, WA Oct 24, 2016

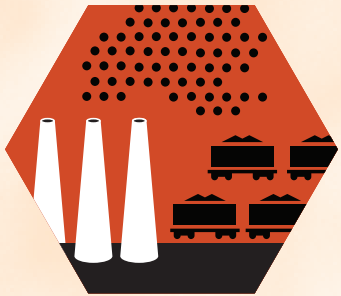
In addition to coal, oil companies are also trying to expand their Northwest operations, putting our communities at risk from explosive oil train derailments, huge increases in rail traffic, oil spills from trains, tankers, and barges. The Stand Up to Oil coalition has been effectively engaging a diversity of groups to oppose this dangerous expansion of fossil fuel transport.

After an oil train derailment and fire in Mosier, OR in June 2016, Climate Solutions played a key role in helping local communities respond to media about the dangers of oil trains. We also helped call on the Oregon and Washington governors to establish moratoriums on oil train traffic until the cause of the derailment could be identified.

The denial of the coal export permit at Cherry Point also served as a powerful vindication of native rights.

We also worked with the Stand Up To Oil campaign to oppose what would be the largest oil transport facility in the United States: the Tesoro-Savage terminal in Vancouver, WA. In Spring 2016, we delivered a record-breaking 276,296 comments opposing the project.

In each of these cases, we partnered with other organizations to ensure good publicity and turnout for public hearings, and coverage which highlights the dangers of fossil fuel transport and the breadth of local opposition to these projects. Media coverage our campaigns earned this year included a *Time Magazine* article about the "Thin Green Line" of Northwest fossil fuel resistance. We also continued to garner in-depth coverage from national outlets including the *New York Times* and NPR, as well as many local and regional media outlets.



May 10 2016, Daniel Firger
Big win for #climateaction from local WA campaign to reject #coal exports @Sightline @BeyondCoal @climatesolution

Jun 3 2016, Climate Solutions
Live video from Mosier #oiltrain fire. Our thoughts are with first responders and local community

Jun 6 2016, Climate Solutions
The time is now to STOP the largest #coalexport terminal in America from being built on the Columbia @powerpastcoal



NO
COAL
EXPORT

I do b
www.powerpa



pathways to a low-carbon economy

bright future

In 2016, Climate Solutions introduced the Bright Future initiative to demonstrate that the rapid transition to clean energy and a low-carbon economy is possible, practical, and necessary. While the transformation from fossil to clean energy represents an enormous challenge for humanity, Climate Solutions is convinced that the climate crisis requires collective action, clear resolve, and unwavering determination to accelerate the transition to clean; that a profound and accelerating shift from fossil fuels is underway and unstoppable; and that a clean energy transition is achievable over the next three decades.

Bright Future focused on five tracks: the pathways to decreasing carbon emissions in the power and transport sectors by doubling down on energy efficiency and switching from fossil fuels to a 100 percent clean electric grid and lower carbon, or no carbon, fuels for aviation, freight, marine, and passenger cars; the rapidly changing clean energy economics spurring adoption of cleaner technologies and solutions; the urban clean energy revolution that is decreasing carbon pollution in cities, where 70 percent of global emissions are generated; and the need to ensure a just transition that offers broadly shared economic opportunity and includes the communities that have borne the brunt of impacts from fossil fuel extraction and burning.

New Energy Cities

In 2016, Climate Solutions completed the seventh and final year of our successful New Energy Cities program. Combining research on urban carbon reduction best practices and partnering with Northwest cities and counties, we helped local communities accelerate



carbon emissions reduction through climate and clean energy goal-setting, clean energy transition planning, policy development, program design, and implementation.

Our New Energy Cities program continued to work with the King County-Cities Climate Collaboration (K4C), a voluntary coalition of King County and 13 cities united in their goal to cut carbon emissions in half by 2030 supporting efforts to get underway with achieving its 90% renewable electricity by 2030. New Energy Cities formed a partnership with Stockholm Environment Institute to provide energy maps and carbon wedge analyses for Everett, WA (Snohomish County) and Olympia, WA (Thurston County). Our existing partnership with Tukwila, WA showed encouraging progress, with city leadership and staff eager to make deep carbon reductions in their community.

Climate Solutions is proud of New Energy Cities and its seven years of success. Although we phased out the program at the end of 2016, Climate Solutions will continue to help our city and county partners create political momentum to inform policy and drive carbon emissions reduction at the state and regional levels.

We helped local communities accelerate carbon emissions reduction through goal-setting, clean energy transition planning, policy development, program design, and implementation.

policy leadership highlights

Washington paves new path towards electrification

King County Metro electric bus deployment

Climate Solutions worked hard with the county council and key staff from King County Metro, the transportation department, and the executive office to make a strong case for electrifying the county's fleet. As a result of this work, King County has announced plans to purchase 120 electric buses and phase out all fossil fuel vehicle purchases, the largest such commitment to electric buses in the country. The county agreed to deploy these buses in areas where the clean vehicles will have the greatest air quality benefit for disadvantaged communities.

statewide electric vehicle incentives

Climate Solutions worked in partnership with auto manufacturers and others to improve and expand Washington's incentive program for electric vehicles. The policy eliminates all state and local sales taxes on mid-market (not luxury) electric cars and is worth as much as \$3000 dollars per car.

phasing out coal power

We worked closely with Sierra Club and other important partners to pass a bill that will contribute to the closure of two coal generators in Colstrip, Montana, which had been a remote source of power

I believe that we can change the country while growing a clean energy industrial complex. I believe this because we are people who believe in climate solutions, not climate pessimism. Let's go build a clean energy economy for the world, starting right here in Washington State.

— Washington Governor Jay Inslee

King County plans to purchase 120 electric buses and phase out fossil fuel vehicle purchases by the end of the decade—the country's largest commitment to electric buses.

for some communities in Washington State. The closure will prevent some five million tons of carbon pollution every year.

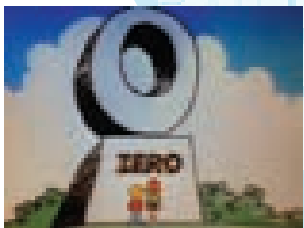
building a regulatory agenda

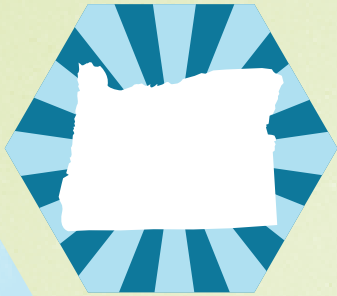
Climate Solutions is expanding our role at the Utilities and Transportation Commission, making a strong case for distributed energy resources and transportation electrification strategies that cut pollution, control electric rates, and build a more resilient grid. We've weighed in on critical rule-making procedures that will impact how utilities choose resources for decades—whether they invest in clean renewables or double down on fossil. Our comments have been cited in official commission policy statements.

Washington State Director Vlad Gutman-Britten joins King County leaders to announce the purchase of new electric buses for their fleet, the largest commitment in the country.



Feb 16 2016, Climate Solutions King County Metro introduces zero-emissions buses. That's #climateleadership @KCExec





Oregon leads on clean electricity

saying goodbye to coal

Climate Solutions and our partners won one of the most significant state-level climate and clean energy victories in the country by passing first-in-the-nation legislation to phase out coal from Oregon’s electricity. The Clean Energy and Coal Transition Act, passed in March, stops the state’s two biggest utilities’ burning of coal for Oregon’s electricity by 2030, and increases the state’s renewable energy requirements to 50% under the Renewable Portfolio Standard by 2040. This change doubles the amount of re-

This new law doubles the amount of renewable energy powering Oregon—putting the state on the path to be among the cleanest in the nation.

newable energy such as wind and solar powering Oregon homes and businesses, putting the state on the path to some of the cleanest power in the nation, and attracting clean energy investment to our region.

The law also supports the expansion of electric vehicle infrastructure and programs, a key strategy for reducing global warming pollution and moving us beyond our reliance on oil. It also creates an innovative community solar program, bringing the benefits of solar

power to renters, low income households, and others who can’t install solar on their rooftops. This great victory for Oregon is garnering attention around the nation as other states eye similar measures to boost renewable power.

Working with a robust community of partner organizations, Climate Solutions played a leadership role in the campaign to shape and pass this bill. We provided strategic leadership in developing, advancing, and advocating for a well-designed policy and bridged relationships with the wide-ranging set of stakeholders needed to pass the legislation, including local utilities.

local climate progress

Climate Solutions also worked closely with Oregon cities and counties to advance climate progress at the local level. In Portland, we successfully advocated for an ordinance banning new bulk fossil fuel infrastructure in the city, the strongest such policy in the nation, as well as a policy to provide prospective home buyers with home energy scores, which encourages homeowners to invest in energy efficiency improvements.

We also played a key role in crafting Oregon’s first Clean Energy Report Card for 2016 with Renew Oregon. The Report Card grades Oregon’s progress in shifting from dirty to clean energy in five areas: producing power, transportation, buildings and operations, innovative solutions, and climate equity. It also provides a blueprint for the solutions needed to create clean energy jobs and a safe and stable economy. The Report Card provides key clean energy information for policymakers, community groups, and the general public.



In March 2016, Oregon Governor Kate Brown signed the landmark Clean Energy and Coal Transition Act, giving Oregon some of the cleanest electricity in the country. This law makes Oregon the first state to eliminate coal from its power supply through legislation, and moves the state to 50% renewable energy in the coming years.



leadership*

board of directors



Marc Daudon
President
co-founder, Cascadia
Consulting Group



Stephanie Solien
Vice President
civic activist who has worked
in politics, government, and
the nonprofit arena for more
than 25 years



Lavinia Gordon
Secretary
recently served as
Operating Manager for
construction of a net-zero
housing project in Portland



Tim Miller
CEO of Enhabit
(formerly Clean Energy
Works) in Portland



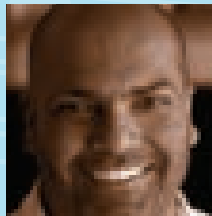
Lisa Adatto
formerly served as
Oregon Director for
Climate Solutions.



Ash Awad
Vice President - Energy
& Facility Services for
McKinstry Co.



David Bricklin
partner in the Seattle
law firm of Bricklin &
Newman, LLP



Hanson Hosein
Director of the
Communication
Leadership program
at the University of
Washington



Lars Johansson
Co-chair of Element 8,
active cleantech angel
investor and mentor to
early stage cleantech
companies.



**Nicole Valletero
Keenan**
founding Executive
Director of the Fair Work
Center in Seattle



Haeryung Shin
principal at North Hill
Law Advisory LLC



Virinder Singh
Director of Regulatory
and Legislative Affairs at
EDF Renewable Energy



Steve Sundquist
retired after 21 years at
the Russell Investment
Group in Tacoma. He
is now a Partner with
Social Venture Partners
and former chair of the
Seattle School Board.



Kathy Washienko
Senior Partner for
Climate Strategies with
Breakthrough Strategies
and Solutions, and a
member of the National
Advisory Board of the
Union of Concerned
Scientists



Daniel Weise
former Stanford University
professor and was part of the
team at Microsoft Research

*as of April 2017

staff



Gregg Small
Executive Director



Owen Atkins
Grants Manager



Meredith Connolly
Oregon Policy Manager



Beth Doglio
Campaign Director



Kara Dunn
Bookkeeper and Office
Manager



KC Golden
Senior Policy Advisor



Mara Gross
Oregon Communications
Manager



Vlad Gutman-Britten
Washington Director



Kelly Hall
Washington Policy
Manager



Derek Hoshiko
Community Engagement
Manager



Doug Indrick
Information Technology
Manager



Kimberly Larson
Director of Communications
and Marketing



Jonathan Lawson
Digital Communications
Manager



Teresa Myers
Events Director



Savitha Reddy Pathi
Development Director



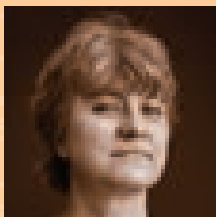
Eileen V. Quigley
Senior Fellow



Claire Reimer
Development Manager



Joëlle Robinson
Field Director



Shannon Sedgwick
Finance Lead



Conner-Bennett Sharpe
Administration & Finance
Director



David Van't Hof
Acting Oregon Director



Seth Zuckerman
ClimateCast editor

raising our profile



successful signature events

Jeff Johnson, President of the Washington State Labor Council, keynoted our Annual Reception in Olympia, WA in April. We presented the Sam Garst Climate Champion Award to Ellicott Dandy of OneAmerica in recognition of her work to research and promote equitable, inclusive, and transparent solutions to climate change.

Our May 4th Annual Breakfast in Seattle featured Aimée Christensen, founder of the Sun Valley Institute for Resilience and CEO of Christensen Global Strategies, on the opportunities for building a brighter future together as we tackle climate change and grow the clean energy economy. The event raised over \$419,000 from sponsors and guests. Brenna Davis, Sustainability Director of Virginia Mason Medical Center gave a heartfelt appeal and shared the vision for a prosperous, sustainable, equitable future, and how we must harness the best of our human nature to act now on climate change.

At our December 6th Annual Dinner in Portland, we welcomed keynote speaker Majora Carter, a national leader at the nexus of climate and equity, who inspired us all with a positive

vision for economic development that builds community. The event raised a record \$110,000 from sponsors and guests including an impassioned ask for support from Climate Solutions Board member Tim Miller. Thanks so much to our board, volunteers, and supporters for investing their time, talent, and funds in Climate Solutions.

Climate Ride

Climate Ride is a nonprofit organization that produces charitable multi-day rides and hikes to raise awareness and support for sustainability, active transportation, and environmental causes. In August 2016, Climate Ride hosted its first event in the Pacific Northwest: a 330-mile bike ride from Whidbey Island to the San Juans to Victoria, BC through the Olympic Peninsula, and down to Seattle. We were honored that three cyclists chose Climate Solutions as a charitable beneficiary: Kathe Fowler, Scott Luchessa, and Climate Solutions' own Eileen V. Quigley. Our riders raised over \$15,000, and Eileen was honored as the #1 fundraiser for the Pacific Northwest ride.

donor appreciation

Our 350 Club major donor appreciation receptions and telephone briefings this year gave Climate Solutions' supporters opportunities to learn about our work in more detail and engage with experts and compelling speakers. Topics included: 2016 State of Climate Solutions; how Oregon can drive greater greenhouse gas reductions and expand small scale renewable energy through more efficient homes and buildings; and the 10th Anniversary of the Clean Energy Initiative (I-937) passing in Washington, and what's next after its final requirement year of 2020.

Apr 21 2016, Jeff Sprung
Loved @climatesolution's brilliant, cross-industry collab for environmental action in #Olympia tonight #actonclimate

May 9 2016, John Creighton
Great turnout at @climatesolution breakfast today, thanks for your good work on aviation biofuels w/ @SeaTacAirport @AlaskaAir & @WSUCougars

Dec 6 2016, Mayor Charlie Hales
@majoracarter tells @climatesolution crowd: "we can speak, not with fear, but with real solutions and with love"

Dec 22 2016, Alexandra Cousteau
Majora Carter helped us find our optimism via @ClimateSolution



Above: Aimée Christensen (Sun Valley Institute) with Eileen V. Quigley at our Annual Breakfast. Right: Ellicott Dandy (One America) and Jeff Johnson (WA State Labor Council) at our Annual Reception.

building organizational strength

strategic planning

Climate Solutions' board and staff worked hard throughout 2016 to develop a new comprehensive Strategic Plan to guide our work through 2020. We are dedicated to improving Climate Solutions' organizational effectiveness, systems, communications, and efficiency. We are now adapting our board, staffing, and program structure to align with our newly refined strategic focus.

new media mentoring

Our communications team was invited this year to participate in a hands-on social media learning program offered by New Media Mentors, based in Oakland, CA. For several months we worked with a trainer to hone our skills in social media strategy, campaign planning, and web analytics tools. We put our new training to immediate use while planning activist engagement and communications strategies last summer and fall, and again as we selected new email and online action tools to help us and our community become ever more effective storytellers and change agents.

equity, diversity, and inclusion

In 2016, Climate Solutions intensified efforts to scrutinize our own work through an equity lens and to ensure the presence of anti-oppression commitments at the heart of our work as an organization. With the help of consultants from the Flash Points Collective and with the participation of staff and board members, we conducted a racial justice-focused assessment of our systems and structures. We also formed an internal staff-board Equity, Diversity and Inclusion team to help stay the course as both

individuals and the organization learn, listen, and grow as we work to undo race, gender, and class oppression in our society, and to articulate how such inequities impede climate progress. In 2016, Climate Solutions staff members participated in a variety of community efforts focused on equity, including The City of Seattle Equity and Environment Initiative and the Puget Sound Cohort on Equity, Environment, and Infrastructure with the Center for Social Inclusion.

We recognize that for Climate Solutions to pursue an equitable, just clean energy transition effectively, we must hold ourselves accountable to communities of color, to others historically marginalized, to those hit hardest by climate impacts, and to communities most adversely affected by the transition to a clean energy economy. We will continue to engage with leaders of these communities, who are in the best position to understand and develop solutions that won't leave their communities behind.



May 8 2016, Andrea Learned
Excited to hear from climate warrior @aimeeglobal at @climatesolution breakfast & see many #PacNW #brightfuture friends!

Sep 12 2016, Climate Solutions
What if oil companies were to invest in #cleanenergy instead of lying about #climatechange?

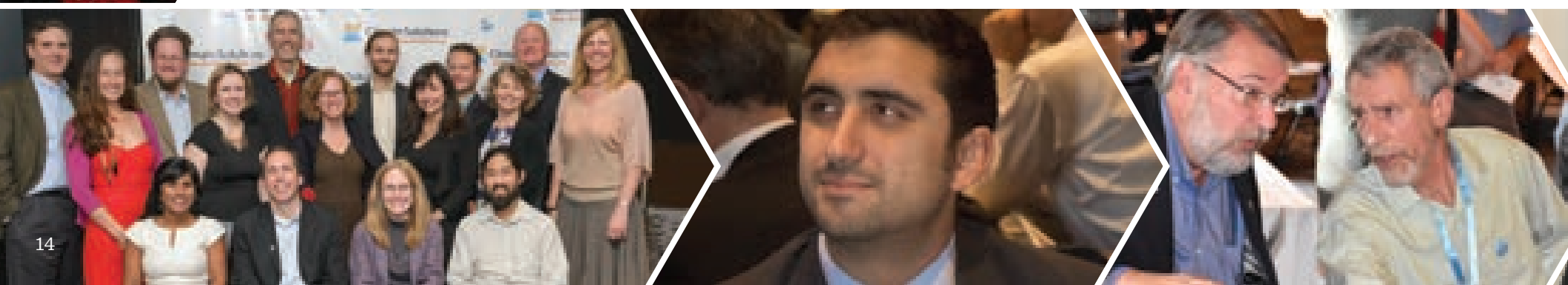
Dec 12 2016, 350 Washington State
Hope is a renewable resource —Kimberly Larson @climatesolution #EarthToDinner



from top, clockwise: Joëlle Robinson joined by community activists at an oil terminal public hearing in Vancouver, WA; Majora Carter keynotes Climate Solutions Annual Dinner in Portland; residents turn out to power past coal in Longview, WA



CONVERGENCE





This is where we work, this is who we work with, and this is why we work. Pictured here are Climate Solutions staff, our community partners and friends, and some of the elected leaders working with us to advance the clean energy transition!

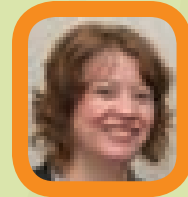
TOP ROW, FROM LEFT: *Tim Wilson* (Northwest Steelheaders). *Dave Van't Hof* with Multnomah County Commissioner *Jessica Vega Pederson*. Portland Mayor *Charlie Hales* with *Nancy Hales Yin Yu* (Women of Color Speak Out) with Lummi master carver *Jewell James* and *Joëlle Robinson*. Washington State Commissioner of Public Lands *Hilary Franz* with *Mara Gross*. *Janine Gates* (City of Portland) with *Shilpa Joshi* (Renew Oregon), *Danny Thiemann* (Oregon Law Center, 350 PDX), *Sam Baraso* (Multnomah County Office of Sustainability) and urban revitalization strategist *Majora Carter*. *Misha Werschkul* (Washington State Budget and Policy Center) with *Michael Brown* (Seattle Foundation) and U.S. Rep. *Pramila Jayapal* (WA). *Ross Macfarlane* (former Climate Solutions Senior Adviser on Business Partnerships). **SECOND ROW:** Washington State Rep. *Jessyn Farrell*. *Savitha Reddy Pathi* with *Jody Waits* (YouthCare). *Jessica Finn Coven* (Director, Seattle Office of Sustainability and Environment and former Climate Solutions Washington Director) with *Rhys Roth* (Center for Sustainable Infrastructure, Evergreen State College, and Climate Solutions co-founder). *Aimée Christensen* (Sun Valley Institute for Resilience) with *Gregg Small*. *Kimberly Larson* with *Bonnie Frye Hemphill* (A&R Solar and former Climate Solutions Business Partnerships Associate) and *Chris Bast* (Seattle Office of Sustainability and Environment and former Climate Solutions Business Partnerships Manager). *Knoll Lowney* (Smith and Lowney) with Washington State Rep. *Rebecca Saldaña*. *Vlad Gutman* with King County Councilmember *Rod Dembowski*. *Bob Rees* (Northwest Steelheaders). **THIRD ROW:** *Sandy Davis* and members of Landowners and Citizens for a Safe Community at a coal export hearing in Longview, WA. *Esther Angell*, testifying in Spokane against a proposed oil-by-rail terminal. **FOURTH ROW:** Climate Solutions staff. Former Washington State Representative *Brady Walkinshaw* (Grist). Washington State Labor Council President *Jeff Johnson* with KC Golden. *Kristen Sheeran* (former Climate Solutions Oregon Director) with Washington State Rep. *Beth Doglio*. *Eileen V. Quigley* with *Elizabeth Willmott* (Microsoft, and former Climate Solutions New Energy Cities program manager). The Lummi Nation annual Totem Pole Journey.



communicating what's at stake

"Army Corps rejects permit for coal terminal at Cherry Point"

The Bellingham Herald, 5/9/16



Comprehensive climate policy that limits emissions will not only safeguard our planet for future generations, but also drive expansion of a clean energy sector that already supplies more jobs than the fossil fuel industry. It's high time we invest in homegrown energy that cleans our air, protects our water, and doesn't harm public health — both here in Washington and globally.

— from "Climate change: 3 things the state's new Clean Air Rule must include." *Seattle Times* op-ed by Vlad Gutman and Noah Long, 4/25/16

This landmark climate legislation puts Oregon on a bold new course. Moving away from coal and oil toward clean, renewable electricity raises the bar for clean energy in other states.

— Kristen Sheeran, quoted in *Associated Press* and *KCTV* items on major clean energy victory in Oregon

"The Thin Green Line: Inside the fight over fossil fuels in the Pacific Northwest."

Time Magazine, 2/15/16



... what is covered up in that is [the coal companies] no longer have any confidence from lenders of the financial community to engage in the infrastructure projects they were hoping to do, which Millennium is a prime example of.

— Ross Macfarlane, quoted in "Coal company backing Longview export terminal declares bankruptcy." *Earthfix/KUOW* 01/11/16



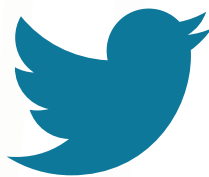
Effective carbon pricing needs to really do three things: it needs to put a meaningful price on carbon to drive down pollution; it needs to invest the money generated in clean energy solutions; and it should invest in those affected by climate change.

— Gregg Small, quoted in "The most dramatic climate fight of the election is in Washington state," *Grist* 10/31/16



Last week my daughter told me that she wants our next car to be electric. Why, I asked. Because gas cars are too stinky, she said. That made me smile.

— **Mara Gross, quoted in "Wisdom in talking to kids about climate," *Sightline Institute* 12/9/16**



May 9 2016, Climate Solutions @hrhmedia: #climatechange is the greatest communications challenge of our time.#brightfuture

I am a coal miner's granddaughter. I'm proud of that heritage. I know for my children and grandchildren, we must transition away from coal.

— **Beth Doglio, quoted in "Environmentalists, politicians call for shutdown of coal leases in Seattle," *Seattle Times* 06/21/16**

We are already seeing industries critical to our economy being hit hard by climate impacts and we are moving off of coal-fired power in the Northwest. We can do better than coal exports.

— **Beth Doglio, quoted in "Columbia River Coal Export Terminal Would Have Huge Impacts," *Global Trade* 05/06/16**



King County has a record of pushing the envelope with clean transit—first introducing hybrid-electric buses and now forging ahead with battery bus technology. These investments will cut greenhouse gas emissions and other dangerous air pollutants that compromise public health while also reducing noise pollution. This is an important first step, and we're eager to see Metro transition to a 100 percent green transit fleet in the coming years.

— **Vlad Gutman, speaking at the launch of King County's zero-emissions electric bus initiative**

our values

Alongside the strategic planning work we undertook beginning in 2016, we revisited our vision, mission, and values.

Climate Solutions' work is illuminated by our shared values:

justice

To achieve climate stability and resilience, we must address injustice and inequity in our own communities and beyond. All people, all communities, and all nations deserve the opportunity to share equitably in health, economic security, dignity, self-determination, and the pursuit of happiness.

respect

We commit to supporting one another, treating ourselves and each other with respect and empathy, and welcoming opportunities for listening, reflection, and self-critique.

perseverance

We are committed to achieving our goals, not only for ourselves but for future generations. The struggle may be a long one, and our strength will emerge from our courage, our resolve, our patience, our solidarity, our humor, and our resourcefulness.

integrity

Our work emerges from a clear-minded adherence to truth—the scientific truth that provokes our sense of urgency about the climate crisis, and the moral truth that defines our responsibility to one another, to all life, and to future generations to be honest, kind, and just.

determination

We support one another in our resolve that we can, we must, and we will overcome the challenges of climate change. It is both possible and necessary to shift from cynicism to creative determination in our hearts and in our work.

collaboration

Our work is strengthened through partnerships based on mutual trust and accountability. We support shared goal-setting, collective strategies, and cooperative efforts.

gratitude



Feb 29, 2016, Climate Solutions
@EcologyWA plans new steps on climate, continues work on proposed
#cleanair @UladGutman #actonclimate

May 9 2016, Pramila Jayapal
End \$5 trillion in fossil fuel subsidies that are going to largest
corporations from G20. @climatesolution #fossilfree

Climate Solutions' board and staff would like to express our deep gratitude for the continued commitment and support from the following individuals, foundations, corporations, and organizations whose gifts given between Jan. 1 and Dec. 31, 2016 make our work possible.

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Members of our Giving Circles and the 350 Club receive special communications and invitations to exclusive events. More information on our Giving Circles and donating can be found at climatesolutions.org/donate.

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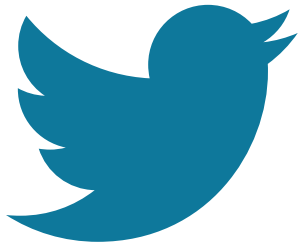
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Climate Solutions is an amazing organization and their programs need to be replicated around the country.

— **Tom Steyer,**
**Co-Founder, Next
Generation**



Mar 29 2016, Climate Solutions
zero-emissions buses on the
road--these are in Wenatchee
@LinkTransit #EUs

Jul 12 2016, Climate Solutions
It's official: Puget Sound utility
to shut down #Colstrip units 1
and 2 by 2022. @powerpastcoal
#justtransition #actonclimate

Nov 10 2016, Climate Solutions
Only fair and equitable climate
policy will keep #fossilfuels from
capitalizing on the insecurity
that fueled Trump

Dec 6 2016, Climate Solutions
@MayorPDX at CS's dinner, fresh
from receiving #C40Cities award
for #PDX climate leadership!
#cleanenergy

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Climate Solutions provides the Northwest with the leadership we need in the fight against global warming. They champion innovative, practical solutions that provide models for action nationally and around the world.

— **U.S. Senator Jeff Merkley (OR)**



Climate Solutions is doing critical work to bring businesses, nonprofits, and governments together to promote good policy, catalyze investments, and keep everyone focused on the most important efforts.

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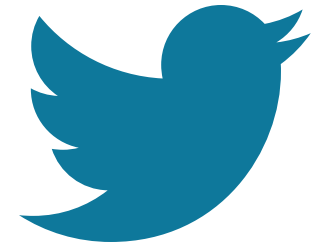
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Jun 22 2016, Climate Solutions
"I'm a coal miner's
granddaughter...for my children
and grandkids, we must
transition away from coal."
#saynotocoal

Jul 8 2016, Climate Solutions
Over 500 gathered in Hoquiam
today. Our message is clear:
No oil trains. No oil terminals.
#standuptooil

Sep 6 2016, Sightline Institute
If the planet were a bank, we
would have saved it already.
#ActOnClimate via
@climatesolution

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David Lednicer	Jen Malley	Leah Missik	OESTRA	Khanh Pham
Kessy J. Lee	Loreana Marciante	Bill Mitchell	Oil Check Northwest	Kip Pheil/Jane Bacchieri
Grace Lee-Park & Eric Park	Langdon Marsh	Heather Moore	Matt O'Laughlin	Larry Phillips
Legend Solar	Dave Marshall	Robert Morey	Meg O'Leary	Sarah Phillips
Erica Leishman	Michael Martin	Morgan Stanley Wealth Management	Toni Olson	Kathleen Pierce
Claudia Leonard	Andrea Martin	Jameson Morrell	OneAmerica	Brendan Pierpont
Patrick Leonard	Franko Martinec	David Morris	Oregon Public Utilities Commission	Judy Pigott
Kate Levin	James Mast	John Morris	Oregon AFL-CIO	Plaster Group
Rae Levine & Roger Lippman	Jessica Matlock	Cooper Morrow	Oregon Department of Transportation	John Plaza
Gad Levy	Julia Matthews	Wayne Morter	Oregon Environmental Council	Dr. Arlene Plevin
Jason Lewis	Shannon McCann	Peter Moulton	Christopher Orem	Kat Plimpton
Lease Crutcher Lewis	Nicki McClung	Moxie Media	Oryx Partners	Leah Pogwizd
Anne Lewis	McConnell Family	MPower Oregon	Beth Osborne	Don & Jeanne Poirier
Suzanna Litwin	Mike & Kathy McCormick	Jessica Muhm	Kathleen O'Shaunessy	Sasha Pollack
Mitchell Livingston	Joe McDermott	Ruth Mulligan	Jake Oster	Julian Ponce
Banyan LLC	Tom McDonald	Heather Mulligan	Yoshitaka Ota	Port of Seattle
LMN Architects	Belinda McDowell	John Mullin	Jack Paauw Jr & Susan Gates-Paauw	Elsa Porter
Rachel Lodge	Kerry McHugh	Alisa Muntz	Jamie N Painter	Genevieve Potts
Paul Loeb	Marnie McPhee	Shannon Murphy	Kara Palmer	Paul Powell
Meredith Lohr & Chase Barton	Jim McRoberts	Patty Murray	Forrest & Erin Pangborn	Power Oregon
Lonely Whale Foundation	McSwain & Co	Kirk & Jenny Myers	Parametrix	Cynthia Pratt
David Lousteau	Roger Mellem	Matthew Mylet	Samuel Pardue	Jennifer Prechtel
Renee Loveland	Nora Menkin	Nakisha Nathan		Presidio Graduate School
	Michael Mercer	Jan Nelson		Puget Sound Clean Air Agency
	Mercer LLC	Paul Neville		Puget Sound Regional Council
	Meredith Corporation	New Buildings Institute		
	Sam Merrill	Amy Neymeyr		
	Bonnie Meyer	My Tam H. Nguyen		

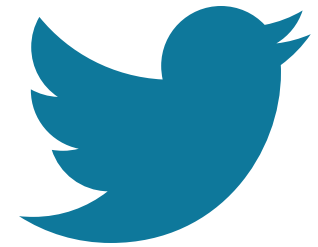
April Putney
Robin Rabihoff
David Ramsay
Sameer Ranade
Jim Randall
Steven Randolph
Carolyn Rasch
Kathryn Rathke
Warren & Elta Ratliff
Crystal Raymond
Mia Reback
Brad Reed
Spencer Reeder
Tom & Sally Reeve
Ira Reiland
Renewable Northwest
Resource Innovation
Institute
Barbara Retzlaff
Pamela Rhodes
Dusty & Annie Rhodes
The Richeys
Emma Riley
Hope Rippeon &
Gregory Heller
Yanelly Rivas
Diego Rivera-Gutierrez
Paul Roberts
Bruce & Diane
Robinson
Joëlle Robinson
Andrea Rodgers
Bernadette Rodgers
Don Rogers
Lisa Rome & David
Macek
Sandra Romero
Fred Romero
Patrick Romero
Howard Rosenfeld &
Heather McPherson
Ben & Loreana
Rousseau

Diane Rudeen
Kelly Rula
Karen Rush & Don
Scharff
John Russell & Mary
Fellows
Marcia Rutan
RWDI USA LLC
Ryan, Swanson &
Cleveland, PLLC
Majken Ryherd &
Teresita Torres
Graeme Sackrison
N. Sage
Nicole Sanders
Craig Sandler
Jillian Saurage
Save Our Wild Salmon
Brandon Sawyer
Steve & Terri Saxton
Barbara Scavezze
Molly Schachter
David Schaefer
Aiko Schaefer
Jan Schaeffer & Tuck
Wilson
Ethan & Sarita Schaffer
Mark Schleck
Amelia Schlusser &
Douglas Sheldon
Samuel Schneider
Michael & Nancy
Schultz
Dan Schwartz
Ben Scofield
Carol Scott
SeaPoint Ventures
Seattle Aquarium
Seattle City Council
Seattle Girls School
Shannon Sedgwick
Katherine Seeburger &
Joshua Smith

Janet Senior
Ben Serrurier
Matt Shaw
Ann Sheffield
Christy & David
Shelton
Caroline Sherman &
Deborah Stanfill
Shew Design
Haley Siefert
David Sielaff
Sightline Institute
Silliker & Partners
Rick Simonson
Dulcey Simpkins
Christian Sinderman
Virinder & Jessica
Singh
Site Story LLC
Sandy Slayton
Art Smith
Megan Smith
Christopher P Smith
Adam Smith
Caleb Smith
Nicole Smith
Smith & Lowney
Amy Solomon
Fran Solomon
Candy & Juris
Solovjovs
Dorothy Sosnowski
Patti Southard
Katrina Spade
Bruce Speight
Jeff Sprung
Bob Stacey
JD Stack
Walker Stanovsky
Tom & Erika Starrs
Alex Stavrides
Steeb Energy

David Steeb, Steeb
Energy
Nicole Steeves
Christine Stepherson
Mark Stern
Mike Stevens & Liz
Mitchell
Mark Stevenson
Andrew Stewart
Rich Stolz
Diane Strahan
Suzanne Strait
Harriet Strasberg &
Steve Hodes
Cory Streisinger
Kim Streuli
Rhenda Strub
Heather Stubbs
Sustainable Path
Foundation
Elizabeth & Pete Sutch
Nikolas Sutherland
Roy & Sherry
Swackhamer
Stephanie Swanson
Nelda Swiggett
Tim Swinehart
Ann Takamoto
John Tanasse
Harold Taniguchi
Curtis & Wendy
Tanner
Becky Taylor
Shaun Taylor
Donna Taylor
Chris & Kathleen
Taylor
Alex Taylor
Brenna Taylor
Dawn P Tedeschi
Suzanne Tedrow
Indigo Teiwes

The Nature
Conservancy
The Washington Bus
Danny Thiemann
Evan Thomas
Michael Thompson
Kate Thompson
Johna Thomson
Grace Thornton
Ty Tice
Erin & Michael Tierney
Tin Can Strategies
T-Mobile
Rene Toolson
Holly Townes
Trane
Faith Trimble
Caroline Trowbridge
Christie True
Jonathon & Pamela
Turlove
Ubiquitous Energy
UnitedHealth Group
University of
Washington
Urban Death Project
US Bank Foundation
UW Buerk Center
UW Medical Center
Kathleen Valdez
Manca Valum
Andrea Vanecko
Aaron Varney
Elena Velkov
Venture General
Contracting
Gillian Vik
Waddell & Reed
Jody Waits & Sean
Hallock
Robin Wakefield
Kelly Wallace-
Boughter



Apr 29 2016,
CaBusinessAlliance
Report from @climatesolution:
why #EUs are a promising,
grid-friendly #climate solution:
#CAleg @CAdelivers

Aug 26 2016, Mayor Charlie
Hales @climatesolution reports:
"Oil trains: not just unsafe.
Unnecessary" #ClimateAction

Dec 6 2016, Jessica Vega
Pederson
Celebrating big local wins &
gearing up for road ahead
@climatesolution dinner So
inspired by @majoracarter!
#climate

David Walseth
Dick Wanderscheid &
Jacqueline Notrica
Dian-er C Wang
Weiwei Wang
Tom Ward & Regna
Merritt
Maurice Warner
Cary Watters
Julia Wayne
Waypoint Consulting
Group
Anne Weas
Wendy Weiker
Lawrence Weit
Misha Werschkul
Western
Environmental Law
Center
Jennifer Pratt &
Michael Wetter
WFSE/AFSCME
Council 28
Kendra White
Brenda J White
Gregory White
Kathleen Whitson
Susan Wickwire
Krista Wieland
Pam Wilder
David Williams
Brittany Williams
Clark Williams-Derry
Jean Wilson
Catie Wilson
Fred Wilson & Lisa
Dally Wilson
Sharon Wilson & Van
Bobbitt
Barb Wilson

Brett Withers
Alex Woersching
Carl Woestwin
David Wolf
Ginny Wolff & Ray
Minnerly
Tristan Wood
Jennifer Wood
Woodland Park Zoo
Neil Woody
Allison Woody
Justin Wortman
WSP | Parsons
Brinckerhoff
Scott & Aloha Wyse
Jackie Yerby
Chris Youngs
Aziz Yuldashev
Maria Zdzieblowski
Amanda Zehnder
ZGF Architects, LLP
John Zilly
Adam Zimmerman
EJ Zita
Ellen Zouras
Seth Zuckerman
Craig ZumBrunnen

In-Kind Gifts
A to Z Wineworks
Abby's Cookies &
Cupcakes
Paul K Anderson
Chehalem
Compendium, Inc
Davis Wright Tremaine
For a Song Wines
Hilton Portland
Marjorie Restaurant
New Media Mentors

Oregon Solar
Energy Industries
Association
Pacific Stage
Pemco
PSAV Presentation
Services
Shew Design
Sound Fresh Clams &
Oysters
Soter Vineyards
Trade Printery
The Westin Seattle
Waterstreet Café
Willamette Valley
Vineyards

Tributes
Lynn Adams & David
Haxton in honor of
Kit & Asja Adams
Lynn Adams & David
Haxton in honor of
Luke Adams & Kate
Michaelson
Anonymous in honor of
Eileen Quigley
Anonymous in honor of
Hadley Leggett
Anonymous in honor of
Miles Klapwyk
Anonymous in honor of
my son
Anonymous in honor
of Nathan Pfeifer &
Emily Cole
Anonymous in honor of
Ocean acidification
Anonymous in memory
of Pamela Voget

Melanie Austin in
honor of Cori
Czamara
Brian & Beth Anne
Bartell in honor of
Don & Judi Bartell
Peter Baum in honor of
Eileen Quigley
Teresa Bledsoe in
honor of Madeline
David Bonauto &
Alison Spencer in
honor of Elizabeth
Siegel's birthday
David Brown in honor
of Stronger Together
Mark Brumm in honor
of Clarence Bruess
Christie in honor of
Barbara Koriakin
Jill Clymer, in honor of
Mary Ann Clymer
Max Corley in honor of
Judy Corley
John Dagger &
Marcella Santos
in honor of Jacki
Dagger, Alison
Dagger, Joel Guren
Diane & Ken in honor
of Julia Goldstein's
50th Birthday
Rose Eckhardt in honor
of Mike Eckhardt
Daniel Einstein
in honor of the
next four years
fighting a Trump
administration

John Erickson in honor
of Our Common
Future
Sheryl Feldman in
honor of Sara &
Flora Holt
Krystal Fleischmann
in honor of Isaac &
Alli's Wedded Bliss
Nanette Fok & Brad
Tong in memory of
Bill Mitchell
Bonnie Frye Hemphill
& Aaron Paul in
honor of Hooray
Ross!
Genna Garver in honor
of Savitha & the
Garver-Maillers
Paul & Faye Gilbarg
in honor of Peter &
Alicia Johnston's
wedding
Jeremy Hess in honor
of Howard Frumkin
Mr. & Mrs. Jack Hester
in honor of Isaac &
Alli Gabriel
Molly Hoch in honor of
Jason Hoch
Alyssa Hodgson
in honor of Lisa
Hodgson
Molly Holmes in honor
of Melissa & Terry
Stuart
Rebecca Jaynes in
honor of Gregg Small
Dianne Kaeli in honor
of Emma Kaeli

Karin Kasdin in honor of Debbie Burns
 Joyce Kilmer in honor of Ted Dewees
 Paul Kriloff in honor of Cathy Kriloff & Ray Lappan
 Nastasia Lawton-Sticklor in honor of Don Lawton & Sue Maren
 David Lednicer in memory of Melanie Bowman
 Claudia Leonard in honor of William Leonard
 Alanna Lowry & Pete Johnson in honor of Walter & Carol Johnson
 Peter Maier & Liz Tennant in honor of Ross Macfarlane's years of service
 McConnell Family in honor of Dave Van't Hof
 Peggy Mezger & Arlene Logan in honor of Matt & Seth
 Robert Morey in memory of Nancy C Morey
 David Morris in memory of Beth Morris
 Barbara Nicoll in honor of Jennifer Nicoll Victor
 Cynthia Pessoni in honor of Tim Schweitzer
 Eileen Quigley & Dmitri Iglitzin in honor of the extraordinary climate warrior & fantastic colleague/mentor that Ross Macfarlane has been to me

Howard Rosenfeld & Heather McPherson in honor of Teresa Myers
 Ann Sheffield in honor of Kit Sheffield
 Cory Streisinger in honor of Lisa Adatto
 Kim Streuli in honor of Nan Evans
 Donna Taylor in honor of Emma Kaeli
 Dawn P. Tedeschi in honor of Emma Kaeli
 Nancy Lee Ward in honor of Savitha Pathi
 Julia Wayne in honor of Megan Slocum
 Krista Wieland in honor of Nikolas Wieland
 Clark Williams-Derry in honor of Lynn Lincoln Sarko
 Brittany Williams in memory of Sharon Kirmeyer
 Chris Youngs in honor of Hannah Youngs

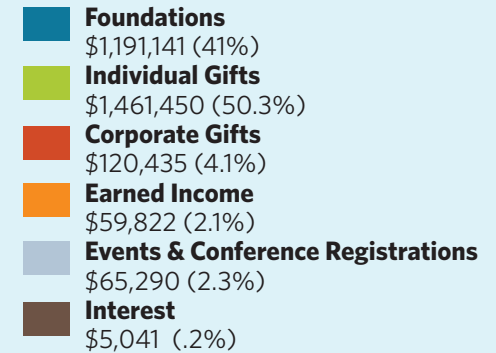
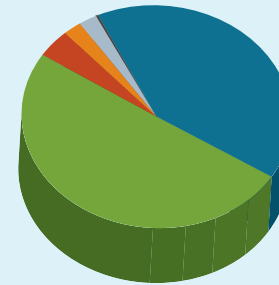
Matching & Workplace Giving

Apple, Inc
 Ball Corp
 Bill & Melinda Gates Foundation
 Boeing Company
 Brainerd Foundation
 Cargill
 CenturyLink
 Clorox Company
 EarthShare of Washington
 Expedia, Inc
 frog design

General Electric Company
 Google, Inc
 Hewlett Packard
 Home Box Office
 Intel
 JP Morgan Chase
 Juniper Networks
 Kaiser
 Lease Crutcher Lewis
 Microsoft
 Monsanto Employee Giving Fund
 Nike, Inc
 Portland General Electric
 ReachNow
 T-Mobile
 United Way of Columbia-Willamette
 UnitedHealth Group
 US Bank
 Yahoo
 ZGF Architects, LLP

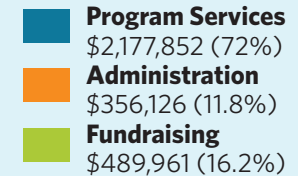
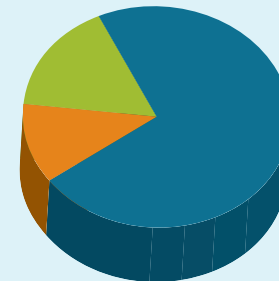
financials

sources of revenue (FY 2016)



Total income - \$2,903,179

allocation of program funds (FY 2016)



Total expenses - \$3,023,939

net assets

Change in Net Assets
 (\$120,760)

Net Assets at the Beginning of 2016
 \$1,468,338

Net Assets at the End of 2016
 \$1,347,578

The above are draft financial highlights. A complete set of audited financial statements will be available upon request and on the Climate Solutions website.



“Climate Solutions is shining a light on a better way forward: a clean energy future with broadly shared prosperity, free from the ravages of fossil fuel dependence.

And the brighter they shine that light, the closer it gets.”

— Van Jones, Co-Founder,
Rebuild the Dream

As a Northwest clean energy economy nonprofit, Climate Solutions champions transformational policies and market-based innovations; catalyzes powerful partnerships and a diverse movement for action and accountability; and communicates a bold vision for solutions at the scale required by climate science.

**We can.
We must.
We will.**



Climate Solutions

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