



Climate Solutions™

2012 Annual Report and 15th Anniversary Retrospective



1998 - 2013



COVER PHOTOS:

First Row: David Suzuki, Co-Founder, David Suzuki Foundation & Rhys Roth, Climate Solutions; Former WA Governor Christine Gregoire & Joëlle Robinson, Climate Solutions; KC Golden, Climate Solutions & Bill McKibben, President and Co-Founder, 350.org; Lisa Jackson, Former EPA Administrator & Gregg Small, Climate Solutions

Second Row: Beth Doglio, Climate Solutions & Garret Brennan, Executive Director, Focus the Nation; Van Jones, Co-Founder, Follow the Dream & Patrick Mazza, Climate Solutions; Bill Gates, Co-Chair Bill and Melinda Gates Foundation, Chairman, Microsoft Corporation & Jabe Bluenthal, Co-Chair, Climate Solutions Board of Directors; Beth Berlin, Climate Solutions & MT Senator Jon Tester

Third Row: Ron Sims, Former Deputy Secretary of the US Department of Housing and Urban Development and Former King County Executive & Eileen V. Quigley, Climate Solutions; Ashley Henry, Climate Solutions & Andrea Durbin, Executive Director, Oregon Environmental Council; Ross Macfarlane, Climate Solutions & David Allen, Executive Vice President, McKinstry; Teresa Myers, Climate Solutions & Heidi Wills, Climate Solutions Board of Directors, & Savitha Reddy Pathi, Climate Solutions

A few decades from now, it is quite possible that we will look back on 2012 as a historic turning point on climate change. While political and policy progress was woefully inadequate, something incredibly disturbing but important also happened: we entered the **age of climate consequences**.

Washington Governor Jay Inslee recently said “once we had the canary in the coal mine; now we have the oyster in the ocean” when talking about the “evil twin” of global warming: ocean acidification. We are seeing the impacts of a changing climate and more carbon in the atmosphere as our oceans get more acidic and affect our region’s vital shellfish industry. Superstorm Sandy flooded the backyards of Wall Street brokers and the front doors of major news outlets, historic droughts left the middle of the country beyond parched, while wildfires torched the West. 2012 was the warmest year in American history. Around the world, climate disruption is taking a terrible toll, from flooding in Asia to “tornadoes of fire” in Australia.

Climate change is no longer something that we will leave to our kids, and whose impact will be felt by future generations. We are experiencing it today.

One might be tempted to conclude “it’s too late.” Those who hope to squeeze a few more years’ worth of record profits from fossil fuels certainly hope so. But they are dead wrong. Today’s climate disruption is enough to give us a taste of the devastation that would result from business as usual—the devastation we can and must prevent. And it’s the jolt that should launch us—confidently and enthusiastically—on the journey to solutions.

2012 also showed that states can lead the federal government to take action on global warming. Washington and Oregon passed landmark Clean Car legislation in 2005, building off of a similar California law. These policies led directly to President Obama adopting new national standards in 2012 that will double the fuel efficiency of new cars by 2025. This is one of the most significant policies in U.S. history in reducing global warming pollution.

2012 was a critical year in demonstrating the effective organizing, outreach, and communications power of the Power Past Coal coalition. For the past two years, Climate Solutions has been a central player in the broad and diverse coalition campaign to prevent the export of up to 136 million metric tons of coal from the Powder River Basin through Washington and Oregon ports to Asian markets. These exports would lock-in dangerous climate change by accelerating global investment in fossil fuel infrastructure, while committing our region to a high impact, low value economic strategy. In 2012, we helped generate tens of thousands of comments to public agencies and elected officials, helped turn out thousands of citizens at hearings and generate hundreds of news stories. Coal proponents shelved one of the proposed export terminals and not one permit has been issued for the other proposed terminals.

We’ve also continued putting into place effective programs that demonstrate that solving the climate crisis and building shared economic prosperity through the clean energy economy go hand-in-hand:

- Our New Energy Cities program helped cutting-edge communities demonstrate how to cut carbon in the urban environment;
- We celebrated our twelfth year working with rural communities to build rural prosperity through clean energy;
- We partnered with aviation giants on developing the path of sustainable aviation fuels;
- We worked with partners to store more carbon in our farms, forests, and cities through our Northwest Biocarbon Initiative; and
- We built momentum for our Solutions Stories, which highlight narratives that show that the clean energy economy is happening now.

2013 marks our 15th anniversary. As we look ahead, we’ll keep driving change, seizing opportunities, and pushing beyond the region’s and our own comfort zones. We aim to cross a new threshold, bringing a new level of urgency and imperative to the campaign, demonstrating that solutions are not just practical and economical, but right and necessary in the age of climate consequences.



Gregg Small
Executive Director

Policy Leadership in the Northwest

[Climatesolutions.org/nw-states](https://climatesolutions.org/nw-states)



The Northwest has emerged as a center of climate leadership, and Climate Solutions is an active catalyst, advocate, and campaign hub for this leadership. For over a decade, we have led successful initiatives to deliver climate and energy policy that accelerate the transition from fossil fuels to a clean energy economy. We have built broad, winning coalitions for energy efficiency, renewable energy, and carbon reduction policies that are positioning the Northwest as an incubator and proving ground for sustainable prosperity.

The Northwest can lead the world in clean energy innovation, and Climate Solutions is charting the course to help us get there. I value their expertise and appreciate their ability to get things done.

—Washington Governor Jay Inslee

New Energy Cities

[Newenergycities.org](https://newenergycities.org)



The New Energy Cities program catalyzes city-led clean energy innovation with small- to medium-sized Northwest communities by developing sustainable energy strategies to attain ambitious greenhouse gas (GHG) emission reduction and energy savings goals. We accelerate adoption of climate-smart, clean energy solutions for the built environment, transportation, waste/water management, and carbon storage through thought leadership; technical assistance; honest brokering; advice on best practices; and case studies that focus on setting GHG reduction goals, GHG quantification, clean energy financing, and working with utilities.

Our day-long energy efficiency workshop led by New Energy Cities made a significant contribution toward Boise's efforts to become a greener, more sustainable community. The team's expertise and perspective made a strong impression on our participants and helped us chart a promising path forward as we strive to be the most livable city in the country.

—Mayor David H. Bieter, Boise, ID

Harvesting Clean Energy

[Harvestcleanenergy.org](https://harvestcleanenergy.org)



For over 12 years, the Harvesting Clean Energy program brought together people from across the Northwest rural/urban divide to cultivate common ground and advocate for a simple goal: to foster rural economic development through clean energy production. Our final Harvesting Clean Energy conference in Corvallis, OR was a successful celebration of practical and profitable solutions. We are very pleased to pass the Harvesting Clean Energy program and future conferences on to the National Center for Appropriate Technology.

I want to acknowledge to you and your colleagues what a major contributor the Harvesting Clean Energy conference has been, over time, to shifting minds in the region on questions of sustainability. While attendance has been diverse, the missionary work to the rural and agricultural communities is what will truly bring the important return on investment.

—Angus Duncan, President, Bonneville Environmental Foundation

Northwest Biocarbon Initiative

[Climatesolutions.org/biocarbon](https://climatesolutions.org/biocarbon)



In partnership with several of the region's leading conservation organizations, we launched the Northwest Biocarbon Initiative to demonstrate the essential role that natural systems can play in reducing carbon dioxide levels in the atmosphere to ensure long-term climate stability. We are building a coalition of the region's top biocarbon innovators—farmers, foresters, businesses, community groups, and thinkers—to help the Northwest become the nation's leading laboratory and incubator for biocarbon innovation. Where better to pioneer model projects, best practices, new revenue streams, and the policy architecture to fuel the biocarbon transition?

We believe the Northwest Biocarbon Initiative is a valuable forum for sharing best practices, advancing science, streamlining regional efforts, educating the public, and leveraging a broad coalition of partners to promote investment in green infrastructure.

—David Batker, Executive Director, Earth Economics

Business Partnership Program

[Climatesolutions.org/blcs](https://climatesolutions.org/blcs)



We've seen significant growth in our Business Partnership Programs across our region and recognition among policymakers and clean energy leaders of our position as the vanguard of the region's clean economy. Driven by our core business program, Business Leaders for Climate Solutions, we bring together businesses, entrepreneurs, and investors from across the Northwest who share a common belief that clean and efficient energy is good for the economy. A high-level advisory council guides our program and reflects the involvement of top companies and executives in our efforts like Microsoft, Starbucks, and Nike.

One of the goals of our company in owning, developing, and operating high performance buildings is moving to net zero energy, water, sewage, and waste. We appreciate Climate Solutions' efforts to secure effective clean energy and climate policy that will assist us in achieving our vision.

—Mark Edlen, CEO, Gerding Edlen

Sustainable Aviation Fuels

[Climatesolutions.org/saf](https://climatesolutions.org/saf)



The global aviation industry is mobilizing to reduce its contribution to climate disruption and dependence on fossil fuels. Climate Solutions' Sustainable Aviation Fuels program builds off our pathbreaking report outlining a regional flight path to fuel our airports with significant quantities of sustainable biofuels. We are building support for strong policies for advanced renewable fuels, mobilizing regional leadership, and supporting international efforts to build sustainable supply chains.

The Northwest is possibly one of the best—if not the best—areas in the world to develop sustainable aviation fuels. Climate Solutions has played a key role building understanding and forging partnerships between businesses, researchers, government leaders, and non-profits to make renewable jet fuel a reality. If it doesn't happen here, it will be hard to see where it can happen elsewhere.

—Dirk Kronemeijer, CEO, SkyNRG

Solutions Stories Project

[Climatesolutions.org/solutions-stories](https://climatesolutions.org/solutions-stories)



The Solutions Stories project works to consistently capture and communicate the stories from the Northwest of how we are leading and making the clean energy economy real. The stories are narratives of inspired individuals, vibrant organizations, and innovative projects that show decision-makers how solving the climate crisis and building the economy go hand-in-hand.

The media, and us included, must focus on stories of conflict, because compelling news is usually found where tensions need resolution. That means we often overlook good news stories of solutions like these that are as important for the public to hear.

—David Sassoon, Publisher, Pulitzer Prize-winning Inside Climate News

Power Past Coal

PowerPastCoal.org



Coal companies are targeting Northwest ports as the gateway for coal terminals that would ship up to 136 million metric tons of Powder River Basin coal. While the Northwest invests in clean technology jobs for wind, wave, and solar energy, the coal export terminals would reverse major commitments to reduce our region's contribution to global warming pollution. Climate Solutions and our coalition partners with Power Past Coal are waging a regional campaign to halt the effort to turn the West Coast into a gateway for coal export.

The effort opposing coal export terminals in the Northwest is the most exciting and inspiring work going on anywhere in the country right now. Climate Solutions has been playing a key role helping catalyze an amazing coalition that is standing up against coal and for a clean energy future.

—Bruce Nilles, Senior Director, Beyond Coal Campaign, Sierra Club

Board of Directors



Jabe Blumenthal, Co-President

Jabe is the designer of the first version of Excel at Microsoft. He was instrumental in the effort to preserve Loomis Forest in northeastern Washington.



Alexandra Loeb, Co-President

Alex is a former VP for the tablet PC at Microsoft who now pursues her environmental interests in the Northwest. She also serves on the board of Conservation Northwest.



James Dailey, Secretary

James is Director of Micro Energy Credits, aiming to source carbon offsets from the developing world. He formerly worked at the Grameen Technology Center.



Marc Daudon, Treasurer

Marc is principal and co-founder of Cascadia Consulting Group. He has over 25 years of international environmental consulting experience.



Lisa Adatto

Lisa most recently served as Oregon Director for Climate Solutions. A business entrepreneur, she was previously the Environment and Economic Development Director of the Oregon Business Association.



Ash Awad

Ash is Vice President - Energy & Facility Services for McKinstry Co. He and his team support cities, counties, schools, medical centers, and other clients with a variety of energy and facility related services.



Dave Bricklin

Dave is a partner in the Seattle law firm of Bricklin & Newman, LLP. His practice emphasizes environmental, land use, and community issues.



Lars Johansson

Lars is an active cleantech angel investor and mentor to early stage cleantech companies. He is the co-chair of Northwest Energy Angels, the first angel organization in the country with an exclusive focus on cleantech.



John Morris

John is a director at Fluid Market Strategies where he is senior program manager for the Northwest ENERGY STAR Homes program.



Haeryung Shin

Haeryung is a principal at North Hill Law Advisory LLC.



Stephanie Solien

Stephanie is a civic activist who has worked in politics, government, and the non-profit arena for more than 25 years in Washington, D.C. and Washington State.



Steve Sundquist

Steve retired after 21 years at the Russell Investment Group in Tacoma. He is now a Partner with Social Venture Partners and former chair of the Seattle School Board.



David Van't Hof

David is a shareholder in the Portland office of the Pacific Northwest law firm of Lane Powell PC. He focuses his practice in the areas of sustainability, clean technology, renewable energy and carbon regulation.



Daniel Weise

Daniel is formerly a Stanford University professor and was part of the team at Microsoft Research. He is now active in the climate change movement.



Heidi Wills

Heidi is executive director of First Tee, a local nonprofit that serves disadvantaged children. She is a former member of the Seattle City Council, and is currently board chair of Conservation Northwest.

The Climate Solutions team extends a warm thanks to all of our volunteers and interns for their contributions and hard work.

Staff



Our Team

Front row: Shannon Sedgwick, Bookkeeper; Teresa Myers, Events Director; Beth Doglio, Campaign Director; Savitha Reddy Pathi, Development Director; Jessica Finn Coven, Washington Director; Gregg Small, Executive Director; Eileen V. Quigley, New Energy Cities Program Director; Owen Atkins, Grants Manager

Middle Row: Edgar Izurieta, Interim Bookkeeper; Ben Serrurier, Program Associate; Elizabeth Willmott, New Energy Cities Program Manager; Kimberly Larson, Director of Communications and Marketing; Patrick Mazza, Research Director; Bobby Hayden, Communications Associate; Conner Sharpe, Director of Administration and Finance

Back Row: Ashley Henry, Oregon Business Partnerships Manager; Clark Gilman, Harvesting Clean Energy Program Manager; Ann Gravatt, Oregon Director; Chris Bast, Business Partnerships Manager; Rhys Roth, Director of Strategic Innovation; Russ Childers, Database Manager; Joëlle Robinson, Field Director

Not pictured above:



Paul Andersson
Sustainable Aviation Fuels
Program Associate



KC Golden
Policy Director



Ross Macfarlane
Senior Advisor
Business Partnerships



Suzanne Malakoff
Communications Specialist



Jennifer Molfetta
Database Associate

2012 Highlights and Accomplishments

LEADING THE NORTHWEST IN CLIMATE AND CLEAN ENERGY POLICY

- **Helped win new national standards that will double the fuel economy of new passenger vehicles by 2025.** The adoption of these national standards was part of a coordinated, long-term national strategy that included building momentum with Clean Car laws in the states, including Oregon and Washington, and supporting adoption of federal standards under existing administrative authority.
- **Supported Oregon Governor Kitzhaber's strong plans for energy efficiency while calling on him to be more explicit about climate and the need to continue our transition off of coal generation.** Convened, coordinated, and coalesced with public interest allies and the business community around the development and release of the Governor Kitzhaber's draft 10 Year Energy Plan.
- **Worked with a coalition of clean energy advocates to preserve the integrity of Washington State's Clean Energy Initiative 937** during the 2012 legislative session, as well as held off other anti-climate efforts like elimination of the State Energy Office and greenhouse gas reporting program.
- **Helped drive adoption of the first-ever carbon emission performance standards for new power plants at the federal level.** This national standard, modeled after and inspired by ground-breaking emission performance standards in Oregon, Washington, and California, effectively precludes development of new coal-fired power plants.
- **Advanced sustainable aviation fuels** with the passage of a bill to continue the diverse stakeholder group originally convened by Climate Solutions and provide easier access to capital for producing sustainable aviation fuels in Washington. We are continuing to build support and momentum for appropriate policy at the state and federal level.

MAKING THE CLEAN ENERGY ECONOMY REAL

- **Launched an ongoing program to support development of renewable and low carbon jet fuels** following very strong response to the Sustainable Aviation Fuels Northwest (SAFN) report of 2011, and a continued support from industry, nonprofit, and governmental stakeholders. We went global with our Sustainable Aviation Fuels efforts in 2012, participating in advanced biofuel "roadmapping" projects from Brazil to Scandinavia. In partnership with Boeing, Climate Solutions is engaging with other leading aviation biofuel industry development processes, sharing lessons learned, and gaining new perspectives.
- **Released *Powering the New Energy Future from the Ground Up: Profiles in City-Led Clean Energy Innovation*,** a report on small- to medium-sized US communities pioneering a wide range of innovative clean energy solutions, that generated media coverage both in the region and across the country.
- **Conducted New Energy City workshops** with resulting action plans in Hillsboro, Oregon and Boise, Idaho, and wrote a Sustainable Energy Strategy for Issaquah, Washington.
- **Coordinated the Northwest Biocarbon Initiative (NBI)** in partnership with several leading conservation groups to highlight the essential role that nature can play in reducing carbon dioxide in the atmosphere. Our Innovation Partners are pioneering biocarbon best practices on farmlands, forests, and in our communities, exemplifying the key principle that the best biocarbon practices have multiple benefits.
- **Built support across bipartisan divides for clean energy tax credits,** including the federal Production Tax Credit for wind energy.

BUILDING THE POWER OF THE CLIMATE AND CLEAN ENERGY MOVEMENT

- **Continued our work as a central partner in the Power Past Coal campaign to stop coal export off the West Coast.** The proposed Grays Harbor proposal was shelved and not a single permit has been issued for the other proposed terminals. We helped organize 40 Coal Hard Truth forums along the rail lines in Oregon, Washington, Idaho, and Montana. Close to 30 local government entities, 560 health providers, nearly 600 business leaders, and 200 faith leaders sent letters to decision makers expressing concerns or requesting some kind of action in relation to these proposals.
- **Continued to bring business leaders across the region into the clean energy policy discussion.** In Oregon, we provided briefings for business leaders on the Governor's 10 Year Energy Plan and engaged business leaders in participating in the comment period. Additionally, we provided policy briefings for our business leaders network in both Oregon and Washington and strengthened relationships with our growing network of business leaders as preparation for the 2013 legislative sessions.
- **Led an effort to engage the military in clean economy issues** and brought clean economy and military leaders together on several different occasions to share information, network, and work together to accomplish our mutual goals. Additionally, we have engaged with military leadership in Puget Sound and Oregon to identify the best ways for cleantech companies to work with the military to explore business opportunities.
- **Garnered key coverage of climate change and clean energy issues.** In 2012, we generated a lot of top news stories for our priority issues, notably many national outlets covering coal export off the West Coast including *TIME* magazine and *The Seattle Times* running an opinion piece by KC Golden and former EPA Administrator Bill Ruckelshaus, and *Puget Sound Business Journal* running an opinion piece by Swedish Hospital's Lee Brei and our own Ross Macfarlane. Outlets across the country and closer to home covered the release of our New Energy Cities program's *Powering the New Energy Future from the Ground Up* report. *Huffington Post* covered mileage-based insurance, and several outlets including *Wall Street Journal Market Watch* and *Think Progress* wrote about our Solutions Stories.
- **Received national recognition:**
 - **KC Golden**, our Policy Director, was awarded the Heinz Award for Public Policy for his lifetime achievement as a climate advocate and policy architect.
 - **Jabe Blumenthal**, our Board co-chair, received the Microsoft Alumni Foundation Integral Fellows Award.
 - **Climate Solutions** was selected by Guidestar's Philanthropedia as one of the nation's 18 high-impact nonprofits working in the field of climate change and the only regional organization on the list.
- **Headlined top leadership.** Our 4th Annual Breakfast in Seattle featured Lisa P. Jackson, EPA Administrator, and our 4th Annual Dinner in Portland featured David Bragdon from NYC Mayor Bloomberg's administration.



15th Anniversary Retrospective

1998-2013

15 YEARS OF PRACTICAL SOLUTIONS TO GLOBAL WARMING

Climate Solutions (CS) was formed when two smaller organizations, the Atmosphere Alliance and the Energy Outreach Center, joined forces. In 1998 in Olympia, Washington, our founders faced a political landscape that made bold national action to confront global warming virtually unimaginable. Since then, Climate Solutions has grown from a small store-front in Olympia, WA with six staff to over 20 people located around the Northwest. Working at the regional level, we've built long-term relationships, often across the partisan divide. Through years of patient organizing and bridge-building, CS has developed vibrant partnerships with an extraordinarily wide array of business, farm, government, and civic interests.

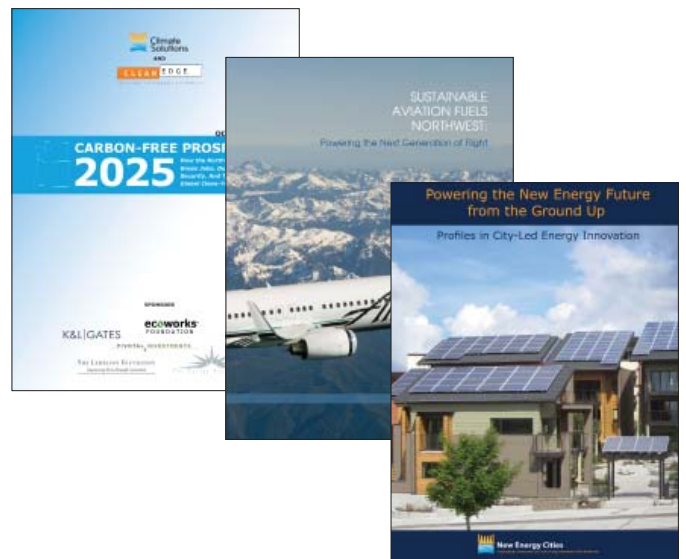


GROUNDBREAKING REPORTS

Climate Solutions' reports on clean energy technology and Northwest economic opportunity have helped catalyze over a decade of policy activity and investment in the clean economy sector and shape the sustainability and cleantech agenda of key policymakers, researchers, and business leaders.

- 1998: How the Northwest Can Lead a Clean Energy Revolution
- 1999: Global Warming is Here: The Scientific Evidence
- 1999: In Hot Water: A Snapshot of the Northwest's Changing Climate
- 2000: Accelerating the Clean Energy Revolution: How the Northwest Can Lead
- 2001: Harvesting Clean Energy series: Ethanol, Wind, Biomass, Biodiesel
- 2001: Poised for Profit: How Clean Energy Can Power the Next High-Tech Job Surge in the Northwest
- 2003: The Smart Energy Network: Electricity's Third Great Revolution
- 2003: Poised for Profit II
- 2005: The New Harvest: Biofuels and Windpower for Rural Revitalization and National Energy Security
- 2007: Powering Up the Smart Grid
- 2007: Growing Sustainable Biofuels
- 2008: Community Wind 101: A Primer for Policymakers
- 2008: Securing Idaho's Energy Future: The Role of Energy Efficiency and Renewables
- 2008: Carbon-Free Prosperity 2025
- 2010: Building the Biocarbon Economy: How the Northwest Can Lead
- 2011: Sustainable Aviation Fuels Northwest (SAFN): Powering the Next Generation of Flight
- 2012: Powering the New Energy Future from the Ground Up: Profiles in City-Led Clean Energy Innovation

Available at:
ClimateSolutions.org/reports



What
Climate and Clean Energy Thought Leaders
are saying about Climate Solutions



Climate Solutions gets things done—its important words are backed up by powerful deeds that are making a big difference in the fight for a workable planet!

Bill McKibben
President and Co-Founder
350.org



Climate Solutions is shining a light on a better way forward: a clean energy future with broadly-shared prosperity, free from the ravages of fossil fuel dependence. And the brighter they shine that light, the closer it gets.

Van Jones
Co-Founder
Rebuild the Dream



Sustainability and the green economy are all about jobs and innovation. Climate Solutions is very effective at bringing business leadership to bear on these issues.

Dave Chen
Principal
Equilibrium Capital



Climate Solutions is practical and results driven. They represent a beautiful mix between what's happening in the real world, outside the beltway, and the translation that needs to occur to affect policymakers.

Lisa Jackson
Former EPA Administrator



Of all the grassroots groups working on climate, none has been as effective or farsighted as Climate Solutions.

Ross Gelspan
Author
Pulitzer Prize-winning journalist



Climate Solutions is an absolute partner—with the Chamber of Commerce, with labor, with government—in developing a regional vision that works to define what sustainable prosperity really looks like.

Maud Daudon
President and CEO
Seattle Chamber of Commerce



When I'm meeting with the scientists, I'm very optimistic. Then I look at the needed political elements—like pricing carbon and more research and development funding—and that part has gotten messy, even disturbing, in terms of "do facts matter." But you've got to persevere. We're talking about the same political system that's worked very well over the long term. We can get what we need, but only because the people engaged on the issue—like the people here at this [Climate Solutions] breakfast—are keeping that message clearly in front of all the politicians.

Bill Gates
Co-Chair, Bill and Melinda Gates Foundation
Chairman, Microsoft Corporation



Climate Solutions
PRACTICAL SOLUTIONS TO GLOBAL WARMING

Climate Solutions.

2012 Events



In 2012, our 4th Annual Breakfast featured the Honorable Lisa P. Jackson, EPA Administrator, and helped raise over \$300,000. In addition, our Annual Dinner was keynoted by David Bragdon, NYC Mayor Bloomberg Administration, and was our most successful event in Portland ever, raising over \$80,000. We also exceeded our fundraising goal at our Annual Reception in Olympia. Thank you for supporting Climate Solutions.

Our 350 Club major donor club appreciation receptions featured Cylvia Hayes, Oregon First Lady, in Portland; and a briefing on our Power Past Coal campaign, featuring Beth Doglio of Climate Solutions and Jan Hasselman of Earthjustice in Seattle.



Climate Solutions board and staff would like to express our deep gratitude for the continued commitment and support from the following individuals, foundations, and corporations who make our work possible.

Our Giving Circles: Members of our Giving Circles and the 350 Club receive special communications and invitations to events. The following donors gave \$350 or more to Climate Solutions annually. More information on our Giving Circles can be found at ClimateSolutions.org/donate.

\$100,000+

Anonymous
Bullitt Foundation
Energy Foundation
William & Flora Hewlett Foundation
McKibben Merner Family Foundation

\$50,000-\$99,999

Alki Fund
Anonymous
Boeing Charitable Trust
Compton Foundation
Heinz Family Foundation
William & Flora Hewlett Foundation
Meyer Memorial Trust
Northwest Energy Efficiency Council
Rockefeller Family Fund
The Seattle Foundation, donor advised
Wallace Global Fund
Wilburforce Foundation

\$25,000-\$49,999

Jabe Blumenthal & Julie Edsforth
Brainerd Foundation
Flora Family Foundation
Nick & Leslie Hanauer
Harder Foundation
Laird Norton Family Foundation
McKinstry
Microsoft Alumni Foundation
Mize Family Foundation
New Priorities Foundation
Ordinary People Foundation
V. Kann Rasmussen Foundation
Kathleen Washienko & Mike Mathieu

\$10,000-\$24,999

Anonymous
Bridging Peace Fund of Tides
Foundation
Burning Foundation
Tom & Sonya Campion
Compendium, Inc.
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Maud & Marc Daudon
Katharyn A Gerlich
High Stakes Foundation
Horizons Foundation
Henry M Jackson Foundation
Klorfine Foundation
Kongsgaard-Goldman Foundation
Alex Loeb & Ethan Meginnes
Eric Michelman & Patricia Shanley
Mary Pigott
Nancy & Greg Serrurier
Dean & Dorothy Skanderup
Steve & Liann Sundquist

Sustainable Path Foundation
Maryanne Tagney-Jones & David Jones
Emily Hall Tremaine Foundation

\$5,000-\$9,999

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David & Leigh Bangs
The Boeing Company
City of Bainbridge Island
CREDO Mobile
Earthjustice
Mike Halperin & Jodi Green
Hendrix Foundation
New Belgium Brewing
Judy Pigott
Puget Sound Energy Foundation
Seattle City Light
Starbucks Coffee Company
Team Up for Nonprofits
University of Washington
Rogers & Julie Weed
Martha Wyckoff & Jerry Tone
Wildlife Forever Fund

\$1,000-\$4,999

Lisa Adatto
Anonymous
Dawn Aiken & Miguel de Campo
Alaska Airlines
Emily Anthony & David Maymudes
Jules Bailey
Marcia Barton
Elizabeth & Kaya Bekiroglu
Robert & Sarah Blumenthal
Aaron Berg / Blue Tree Strategies
Paul & Debbi Brainerd
Brenthaven
Bricklin & Newman, LLP
Toby Bright
Karen Brown & William Kendra
Cascadia Consulting Group
Cinnabar Foundation
Clean Energy Works Oregon
Coca-Cola
Columbia Biogas
Cosman Family Foundation
Tim & Nicole Creveling
James & Kristin Dailey
Davis Wright Tremaine
Sarah Doherty & David Masuda
William Donnelly
Drive Oregon
Easton Koehler Family Fund of
The Oregon Community Foundation
Energy Future Coalition
Evergreen Consulting Group LLC
Fin Records
Floyd | Snider

Fluid Market Strategies
Christian & Midori Fulghum
Ric & Kathy Gale
Ben Garrett
Gerding Edlen Development
Sally Goodwin & Kurt Hoelting
Charlotte & Doug Guyman
Deborah Hagen-Lukens
Jeanette Henderson & Andrew Behm
Bev & Tim Hesterberg
Maggie Hooks & Justin Ferrari
Iberdrola Renewables
Imperium Renewables, Inc
Intel Corporation
Lars & Eva Johansson
KEXP's Audioassis Community Partnerships
King County Department of Natural
Resources and Parks
Margaret Kitchell & John Buchans
Lane Powell PC
Leighty Foundation
Ruth & Terry Lipscomb
Bert & Susan Loosmore
Ruthann Lorentzen
Ellie Linen Low & Dave Low
Ross & Lisa Macfarlane
Jonathan Mark & Donna Sakson
Robert Matthews
Max Machinery
Microsoft
Milepost Consulting, Inc.
Miller Hull Partnership
Mills Family Fund of The
Oregon Community Foundation
Mortenson Family Foundation
Mt. Eden Investment Advisors
Natural Capital Partners
Non-Profit Works
One PacificCoast Bank
Oregon Metro
Pacific Ethanol
Ben & Julie Packard
Patagonia
Kevin Phaup & Kathy Wissink
PICS Fund
PowerStock
Puget Sound Energy
Jeff & Tricia Raikes
Ingrid Rasch
Tom & Sally Reeve
Sherry Richardson & Jim Montague
Nancy Ritzenhaler
Floyd & Judy Rogers
Ross & Associates
Mike Ruby
William D. and Jill Ruckelshaus
Maureen Ryan
Seattle Academy

City of Seattle, Office of Sustainability
& Environment
Seattle Childrens' Hospital
Seattle Metropolitan Chamber
of Commerce
Seattle Steam Company
SeQuential Biofuels
Ron & Eva Sher
Social Venture Partners
Stephanie Solien & Frank Greer
Sound Transit
Standard Insurance Company
Ted & Bridget Sturdevant
Sunset Tavern
SustainableWorks
Valerie Tarico & Brian Arbogast
David Thyer & Jane Hedreen
Umpqua Bank
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UW College of Engineering
UW College of Environment
Doug & Maggie Walker
Washington Women's Foundation,
donor advised
Waste Management
David Weise
Western Washington University,
Institute for Energy Studies
Mary Williamson
Wilson Sonsini Goodrich &
Rosati Foundation
Heidi Wills & Kobi Yamada
Woodland Park Zoo

\$350-\$999

David & Brianna Albano
Bruce & Joann Amundson
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Tara Anderson
Anonymous
ARIA Foundation / Guacamole Fund
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John Atcheson
Ash Awad
Joel Bach
Dave Backen
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Mark Benoit
Len Bergstein
Rob Bernard
Eric Bessette
Josh Binder & AP Hurd
Janet Boguch & Kelby Fletcher
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Jon Bridge
Pamela & Ray Brunson
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City of Portland
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Joan Crooks & Donald Davies
Suzan DelBene
Atul Deshmane
Denny Doyle

ECOTality North America
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Larry & Julie Engel
Laura Feinstein
Stephen Forman
Kathe Fowler
Elaine & John French
Mark Frohnmayer
Erik Froyd
Sam Garst & Alex Young,
Merrill Lynch
Gail Gattton & Mark Wittow
Jessica Geenen
David Gelber
David George & Amy Shaw
Terri, Brad & Sydney Glaberson
Patti Goldman
Gail A Goralski
Rob & Amy Grady
Bert Gregory
H.E.L.P. Group, Inc
Steve Hall
KD Hallman
Katharine Harmon
Todd Hartman
Heritage Bank
Harold & Jan Hoem
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galvanizing leadership,
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 In honor of KC Golden
 In honor of Doug Guyman

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 In honor of inclusive good jobs!
 In honor of Dani Madrone
 In honor of Liza Kaye Michaelson
 In honor of Savitha Pathi

In honor of Eileen V. Quigley
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 In honor of Seattle Environmental Activists
 In honor of Who else: KC!
 In memory of Dr. David A. Neal
 In memory of Lottie "Non" Robinson

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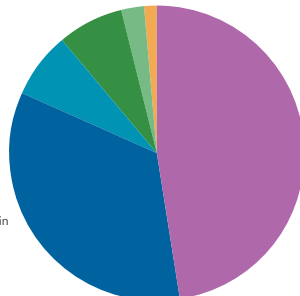
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Sources of revenue (FY 2012)

- Foundations (47.60%)
- Individual Gifts (34.24%)
- Corporate Gifts (7.24%)
- Earned Income (7.14%)
- Special Events* (2.48%)
- Government Grants (1.30%)

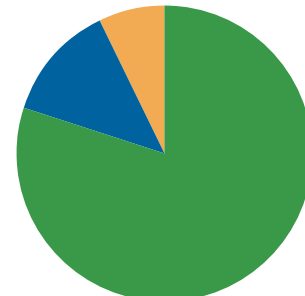


Total income - \$2,914,478

*Donations from fundraising events are included in Individual Gifts. Special events income is revenue from non-fundraising events (e.g. conferences).

Allocation of program funds (FY 2012)

- Program Services (80.06%)
- Fundraising (12.80%)
- Administration (7.14%)



Total expenses - \$2,894,230

The financial statements of Climate Solutions as of December 31, 2012 were examined by the independent certified accounting firm, Huebner, Dooley & Company, P.S. The above are financial highlights. A complete set of audited financial statements is available upon request.

Thank you



Climate Solutions™

PRACTICAL SOLUTIONS TO GLOBAL WARMING

15 Ways to Make a Difference

Your financial support is key to making the clean energy economy a reality.

For more information on ways to give to Climate Solutions, please contact us or visit Climatesolutions.org/donate.

1. **Join one of our Giving Circles.** Members of our Giving Circles and the 350 Club receive special communications and invitations to events.
2. **Make a multi-year gift.** Multi-year donations help us better plan for programmatic and organizational growth.
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4. **Make a cash donation.** Gifts can be made via credit card, check, or money order payable to Climate Solutions.
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6. **Serve as a table captain for our annual fundraising events.** Invite your friends and colleagues to join you at one of our signature events.
7. **Become a sponsor for an annual fundraising event.** Help underwrite the costs of our signature events.
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14. **Host a fundraiser.** Help organize an event (cocktail party, concert, neighborhood gathering) to benefit Climate Solutions.
15. **Follow us on the web.** Like us on Facebook, follow us on Twitter, read the Climate Solutions Blog, and subscribe to our Vimeo channel. Visit ClimateSolutions.org for more information.

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